

Colin Summers

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Colin has the right expertise to help you enhance your student accommodation or Build-To-Rent property.

Offering his clients insightful investment and funding advice, Colin is driven by his client's success. He works with institutional investors, property companies and private equity funds, with particular expertise in student accommodation and PRS/BTR, co-ordinating a specialist team within Bidwells.

Including Clarendon Shopping Centre in Oxford and Mount Pleasant Halls in Cambridge, Colin's team has advised on over £1bn of projects, ranging from contemporary and innovative new build schemes to Grade I listed buildings.

Among his impressive portfolio of work sits Grosvenor House, a £68.8m student accommodation block let to London School of Economics (LSE) on Covent Garden's Drury Lane. The Team are currently assisting Aberdeen Standard with its asset management business plan, enhancing the accommodation and drastically increasing the fund's net income.

Colin's multi-disciplinary student accommodation work was recognised nationally at the Student Accommodation Awards, where his team were named 'Highly Commended' for Agent of the Year.

Key relevant project experience

Aldgate Hult International Business School

Letting on behalf of Hult for a 346-bed student accommodation and 40,000 sq ft of teaching accommodation on Commercial Road, Aldgate.

Norwich Student Accommodation

Site acquisition, planning, development and funding of 228 student beds. The first purpose-built student accommodation in Norwich City centre for £16.5m. now known as All Saints Green.

Kingston-Upon-Thames

Acquisition of a 121 bed direct let student asset in Kingston for LaSalle Investment Management for £25.7m.

Nottingham – The Frontage

Acquisition and funding sale of 152 student beds with 3 restaurant units at ground floor for Frontier Developments, sold to Empiric PLC for £18.8m.

Cambridge - BTR

Advising on the development of c. 500 BTR units in Cambridge city centre with a GDV of £200m.

BED - PBSA Portfolio

Portfolio sale of 3 Purpose Built Student Accommodation (PBSA) assets in Selly Oak (Birmingham University), Edinburgh and Dundee on behalf of Maven Capital Partners and their Hong Kong based equity.

“We were impressed with Bidwells' unique knowledge of the sector. Colin is delightful to work with and we trust him unconditionally.”

Hugh Leggat, Portfolio Manager